



REAL ESTATE INSTITUTE OF NEW SOUTH WALES

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Mr. M.E. Spautz,
Senior Lecturer in Management Studies,
University of Newcastle,
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August 2 1979

Dear Sir,

Factors which make for failure - in
Business and Academia

I am returning your manuscript which you kindly submitted to us recently. We think it unlikely that members of this Institute would recall the substance of the findings by A.J. Williams published in the Journal in 1975 and in these circumstances feel it would be inappropriate to raise the subject again.

Thank you for your interest in the Journal.

Yours faithfully,

B.A. QUIGLEY
(Editor)